

(Junior) Sales Manager (f/m/d)

BI & CPM

Germany

For more than 18 years companies of all sizes rely on HighCoordination's management and IT consulting to solve relevant BI, planning and digitalization challenges - efficient, modern and reliable.

Do you find yourself in the following short profile?

- I love the challenge and have negotiating skills and persuasiveness.
- I have a winning personality, analytical mindset and I like to be technologically "up-to-date."
- With my business know-how, I quickly find my way around every customer situation.

... then you are the right person for us.

Start with us and become the next highly motivated and determined **Junior Sales Manager (w/m/d)**. That's your career ladder to the sales professional.

Which requirements should you meet?

- Completed business degree with sales focus
- Preferably first (pre-) sales experience (e.g. outbound telesales)
- Self-initiative, commitment and customer orientation
- Excellent communication and presentation skills
- winning personality, analytical mindset, interest in the latest technologies
- Beneficial technical skills are: Qlik, Jedox and SAP ERP know-how
- Fluent knowledge of German, as well as a very good knowledge of English

What can you expect?

- Identification and acquisition of new customers
- Support and expansion of existing customers
- Competitive and innovative portfolio of services in the BI & CPM sector
- Product presentations at the customer's site or at trade fairs
- Participation in the development of revenue-enhancing sales and marketing concepts
- Efficient hierarchies and decision-making paths as well as long-term development opportunities
- Attractive, performance-oriented remuneration (no cap)
- Company car and corporate mobile phone
- Trust working time model, possibility on home office, training offers and team events
- Flexible location: Frankfurt am Main, Dusseldorf, Radolfzell, Munich, Erfurt or Home-Office

Are you interested?

If so we want to get to know you. Please send us your complete application documents (with application letter, curriculum vitae, training and working certificates in a PDF document), indicating your salary requirements as well as the earliest possible date of entry, to jobs@highcoordination.de or apply online on our homepage. For further information, please contact Mrs. Stephanie Jäger.

We are looking forward to receiving your application!