

# Working Student / Dual Student (f/m/d) Sales (BI & CPM)

**Location: Radolfzell am Bodensee, Dusseldorf o. Frankfurt am Main**

For more than 18 years companies of all sizes rely on HighCoordination's management and IT consulting to solve relevant BI, planning and digitalization challenges - efficient, modern and reliable.

## **Are you already looking for your job entry in parallel with your studies?**

Then you are in the right place to gain first insights into everyday working life in the sales sector, to participate from the very first minute and to create the basis for the start after your studies.

## **Which requirements should you meet?**

- At least 2-3 semesters of a business sales-oriented studies or comparable with a focus on sales/sales.
- Preferably first professional and sales experience (e.g. outbound telesales)
- Self-initiative, commitment and customer orientation
- Excellent communication and presentation skills as well as negotiating skills
- winning personality, analytical mindset, interest in the latest technologies
- Fluent knowledge of German, as well as a very good knowledge of English

## **What can you expect?**

- Active cooperation and comprehensive insight into the sales sector:
  - Administrative support for the entire sales area
  - Identification and acquisition of new customers for our software products (BI & CPM) and services in the DACH region
  - Insight into the development of revenue-enhancing sales and marketing concepts
- If necessary, insights into and administrative support for the areas:
  - Marketing
  - General Office Management
  - Telephone Service

## **What advantages do we offer you?**

- Fair remuneration
- Individual familiarisation and direct cooperation with our Sales Seniors
- goal of long-term bonding or career formation
- Personal training by, among other things, business communication training according to IBCS
- Flexible allocation of working hours
- A competent, open-minded and helpful team
- Free drinks, fruit and healthy snacks on site in the office

## **Are you interested?**

If so we want to get to know you. Please send us your complete application documents (with application letter, curriculum vitae, training and working certificates in a PDF document), indicating your salary requirements as well as the earliest possible date of entry, to [jobs@highcoordination.de](mailto:jobs@highcoordination.de) or apply online on our homepage. For further information, please contact Mrs. Stephanie Jäger.

**We are looking forward to receiving your application!**